



Antal International Network

HN TALENT RECRUITMENT

Recruitment expertise in the sectors

Automotive | Luxury products and services | Yachting



Companies in the automotive, yachting and luxury sectors...



Examples of achievements

International luxury group

Recruitment of the general manager of a business unit

Company profile

Location: Paris
Activity: Luxury
Number of employees: 12,800 worldwide
Duration of the assignment: 6 weeks
TURNOVER: €5,202M

Issues

Recruiting the future CEO of a group business unit in a tight market context
Limited number of potential candidates
Identify this type of profile which is not present in the classic CV libraries
Trilingual profile (including English and German)
Position based in Paris with frequent travel in France and Germany

Candidate profile

BAC+ 6
Minimum experience 10 years in the luxury sector
Having already performed this function
Trilingual English and German

Exclusive mission

Help in writing the advert
Dissemination on the Antal International website, social networks and the usual relays of the job search in France and internationally
Direct approach
Identification of profiles in the Antal CV library in less than a week
Shortlist selection
Presentation to the company
Personality test and scoring
Assistance in signing the employment contract
Securing the applicant



ANTAL INTERNATIONAL

Independent car distribution group

Recruitment of a manager for 5 dealerships
in Paris and the Paris region



Company profile

Location: Paris and region
Activity: Import and distribution of multiple brands for France
Number of employees: +750
Duration of the assignment: 6 weeks
TURNOVER: 290,000,000€.



Issues

Reorganise the management board by structuring the holding companies through the recruitment of a director for 5 concessions in Paris and the Paris region



Candidate profile

BAC +5
At least 5 years' experience in the automotive network
Candidate who has already managed around 100 people



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ANTAL INTERNATIONAL

Subsidiary of a major French automotive group

Recruitment of 4 sales managers for France



Company profile

Location: Rennes and Nancy

Activity: Marketing and animation of after-sales products

Number of employees: + 480 in France

Duration of the assignment: 10 weeks

TURNOVER:
76,000,000€.



Issues

Strengthen the managerial aspect of the company in the field through the recruitment of 4 sales managers for France



Candidate profile

BAC+5

Fluent English

Very successful management experience

Profiles from other professional activities accepted



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Direct approach

Shortlist selection

Presentation to the company

Scoring candidates

Assistance in signing the employment contract



European sales company for spare parts and components

Recruitment of 6 BtoB sales representatives



Company profile

Location: France (77)

Activity: Sale of various spare parts and components for the automotive industry

Number of employees: 2800 worldwide

Duration of the assignment: 8 weeks

TURNOVER:
400.000.000€.



Issues

Strengthen the company's BtoB sales teams in the field via the recruitment of 6 sales representatives for France



Candidate profile

BAC+2

Experienced BtoB salesperson, automatically from the relevant field and with at least 3 years experience in the same field



Exclusive mission

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Direct approach

Shortlist selection

Presentation to the company

Scoring candidates

Assistance in signing the employment contract



ANTAL INTERNATIONAL

International car and truck manufacturer

Recruitment of a European Sales Manager



Company profile

Location: Germany
Activity: car and truck manufacturer
Number of employees: 26,000 worldwide
Duration of the assignment: 4 weeks
TURNOVER: €9M



Issues

With the current European Sales Director having been promoted to other roles, the arrival of the new Director strengthens the international team



Candidate profile

BAC+4
Bilingual German
Candidate with completely similar experience in the same field
Candidate able to identify key future clients across Europe



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French SME exclusive importer of coaches

Recruitment of a technical director



Company profile

Location: France (Vendée)
Activity: exclusive importer of several brands of coaches for France
Number of employees: 55
Duration of the assignment: 8 weeks
TURNOVER: €20M



Issues

Reorganisation of the various departments, which were previously split up, into a single department bringing together all the company's vital forces in a single location
Recruitment of a Technical Director



Candidate profile

Candidate with total versatility, both technically, managerially and commercially
Ability to negotiate with both factories and distributors
Able to manage technical services



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Your Antal International consultant



Hervé Nabet

Your privileged contact for your recruitment missions

- **Founder of HN TALENT RECRUITMENT**
Franchisee Antal International Network Limited

Former company director in the automotive and luxury goods sector

- he offers his experience to companies in the automotive, luxury goods and services and yachting sectors, who are looking for a contact person specialised in their sector of activity.

Thanks to its expertise coupled with an excellent knowledge of the challenges and constraints of luxury and automotive companies

- He is an outstanding talent recruiter, listening to his clients and candidates.

Based in Cannes, it relies on Antal International's vast network of highly qualified professionals present on 5 continents

- he brings his knowledge of management, leadership and business management to professionals in his chosen sectors.

Persuasive and in love with his job, he finds the best candidates

- and is always at the service of the success of the relationship between the recruited talent and their future company.

It is committed to providing a high level of service

- The company is committed to working with both clients and candidates, actively listening to all parties during the recruitment process.



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References that speak for themselves



Austria - Belgium - Bulgaria - China - Croatia - Cyprus - Czech Republic - Egypt - France
Germany - Ghana - Greece - Hungary - India - Italy - Ivory Coast - Kazakhstan
Kingdom of Saudi Arabia - Kuwait - Luxembourg - Malta - Mexico - Morocco - Netherlands
Pakistan - Panama - Philippines - Poland - Portugal - Romania - Russia - South Africa - Spain
Switzerland - Turkey - United Arab Emirates - United Kingdom

Contact us now!



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