

Case Study: Outstanding candidate service

Office: Irina Vasile – Romania

Irina Vasile, Managing Partner in Romania, has always demonstrated an effective methodology when it comes to working with candidates. She has strong sales and marketing expertise, which she has combined with her management of the candidate lifecycle, maintaining relationships with them even after placement.

Over the years Irina has managed to keep in touch with candidates, getting to know them, building trust and strong working relationships.

A successful placement does not mean that the candidate never hears from us again. On the contrary, they receive regular feedback and news.

The following example demonstrates Irina's ability to provide optimal service to candidates, which we are also proud to share as one of Antal's values.

Candidate A sought Irina's help in 2016 for a financial position. After a thorough search, they agreed on a one-year project as CFO lead for a leading financial company.

With this temporary position over, Candidate A decided to get Irina's support again, as she already knew their skills and personality, as well as the type of positions Candidate A was motivated to apply for. Irina was extremely determined to find a permanent position this time, which she did successfully for a Computer Services company.

After 4 years in the same company, Irina was glad to receive a call from Candidate A. They were looking for advice on a potential career change and contacted Irina specifically for her transparency and knowledge of the sector. Irina was only too happy to continue representing the candidate she knew so well.

Once Candidate A was informed of the challenges they would face and the possible career move, they agreed to move forward. Candidate A relied solely on her advice to follow a specific direction.

After some time and careful presentation to the market, Irina finally placed Candidate A as a financial controller in a wine and spirits company. Candidate A could not be happier of the outcome.

Candidate A is just one of many candidates who regularly contact Irina and her team, not only to apply for vacancies, but also to talk to an experienced career advisor.

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Irina Vasile, Managing Partner, Antal Romania
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