## **Letter of Reference**

Client: International client (Clothing manufacturer)

Office: Antal Germany – HQ

Antal International and our international client (Clothing manufacturer) have had a successful partnership since 2019. When I took up my internal role as Global HR Business Partner in 2020, it was a time of rapid change and the development of our company, and it was essential we worked with a likeminded recruitment partner. It quickly became clear that Antal took time to understand our business and our culture and were a great partner for our recruiting needs.

My team and I regularly communicated our search requirements to Antal Germany in a wide range of disciplines including (but not limited to) Accountancy & Finance, Logistics, IT, HR, Retail, Purchasing, Supply Chain. The recruitment processes and requirements were often subject to change, which Antal Germany was expertly able to manage and communicate to the wider Antal Germany recruitment team. Effective communication was a key factor in the successful cooperation, evidenced by Antal Germany's strong communication and updates on each active search assignment during this time. I felt that this was true partnership approach, with open communication and a common goal was instrumental in attracting key talent to our organisation.

My HR team and I also regularly received recommendations and action points from both parties from Antal Germany on the direction a search should take for the best possible outcome. We also received a positive impression of their engaged recruitment search team at Antal Germany, based on this depth of insight, consultative approach and detailed feedback from each candidate, and the availability of Antal Germany whenever we needed to reach them.

During this period the European market experienced several challenges including a pandemic and an extremely candidate driven market, where it was increasingly difficult to attract relevant talent. We appreciated not only the quality but also the choice of candidates introduced by Antal Germany as we understood the work that went into this. Due to the accuracy of Antal Germany's candidate screening and suitability of candidates provided we were able to reduce the time to hire per position.

Antal Germany have been consistently successful in sourcing key talent for us, and I have no hesitation in wholeheartedly recommending them based on their outstanding service. Their willingness to go 'the extra mile' and understanding of their market gives them an exceptional position to source the best talent in the market.

Testimony from Head of Global HR Business Partner Antal International client (Clothing manufacturer)
October 2022

