



RECRUITMENT EXPERTS IN THE
RENEWABLE ENERGY FIELD



ANTAL SECTOR SHOT

Renewable Energy Romania

A few years ago, according to an Ernst & Young study, Romania entered the ranking of the 30 most attractive countries for green energy investors for the first time, ranking 22nd. It has recently been announced that 3,000 MW of solar energy will be installed in Romania in the next two years, with financing from European funds, according to REI specialists, a group of companies specialized in attracting European funds and state aid.

Despite the high level of bureaucracy that greatly hinders the development of green energy across Europe, over 2,000 vacant jobs in the field of renewable energies have appeared in Romania in recent months. Starting from renewable energy engineers, project managers, wind site developers, development directors and key account managers in the photovoltaic panel sector, and up to general managers.

Antal International in Romania has helped several start-ups within the field, by placing **KAM / sales directors** and **Energy development project managers** with priority. Depending on the seniority and complexity of the jobs, fixed salaries at this level vary from min/ €3,000 net monthly to + €5,000 net monthly as an average, plus company car and consistent bonus scheme (between 30-50% of fixed salaries).

Such packages are aiming above their equivalent within other traditional industries. Among the best professionals, there were candidates from the teams of large energy companies in Romania, but there were also pleasant surprises from some smaller companies. Polish players made their presence felt, especially in the field of photovoltaics.

We expect a real market niche regarding the mid-top management recruitment requirements that will follow. We would encourage the local entrepreneurs to also use our skills and global database in view to include with their selection process also strong candidates that can be expatriated from Germany, Austria, Poland, UK, etc.

*We source hard-to-find talent, for your hard-to-fill roles.
Our Candidates are exclusive to Antal and are usually not the type to apply to vacancies!*

With over 20 years of expertise in Romania and SEE, I am one of 18 sr. recruiters and consultants in our experienced team. While **Antal International globally boasts an impressive 30-year track record in the international arena**, our reputation as a trustworthy industry player is reinforced by numerous accolades. With a **> 98% success rate** in matching top-tier executives with leading companies in the entire region of **SEE and CEE**, we excel in talent acquisition for **Mid to C-level roles**. Our mission is to connect you with exceptional talent who aligns perfectly with your organization's needs and culture.

Energy / Renewable Energy

Reference number – 508101 – Senior KAM - Energy Sales

- He has over **10 years of experience in the B2B key energy player** such are Enel/ Engie/ EON.
- Initially started as project engineer, he has supporting the implementation of 3 renewable energy projects acquired a solid technical base.
- Continued for several years till now as business development of large utility scale PV RES projects (greenfield & brownfield): generating new business to business (B2B) commercial and growing important Clients.
- Young, enthusiast, very intelligent and with a lot of common sense, able and proven to managing new business opportunities, **he is ready for a National Sales role or even GM of a new start up or a Regional SEE BDM.**



Contact
our
office

