



Antal Partnership

Global Luxury Hotel Division , London

Who We Are

We are global talent solutions specialists

Working across a broad range of specialist sectors, we introduce talent that will add tangible value to your business and will have a positive measurable impact on your business growth, processes and culture, from their first day within your organisation.

Formed in 1993, Antal has rapidly grown across the globe, penetrating and having a major presence in all key talent markets, including strategically important developing markets such as China, India and Russia, enabling us to become a leading global recruitment and search specialist in each of our specialised sectors.

We believe it is our experience, sector expertise and market knowledge coupled to the fact that our people, senior ex-industry professionals, lead our market specialisms, which is a major differentiator in making us unique in the talent consultancy and recruitment arena.

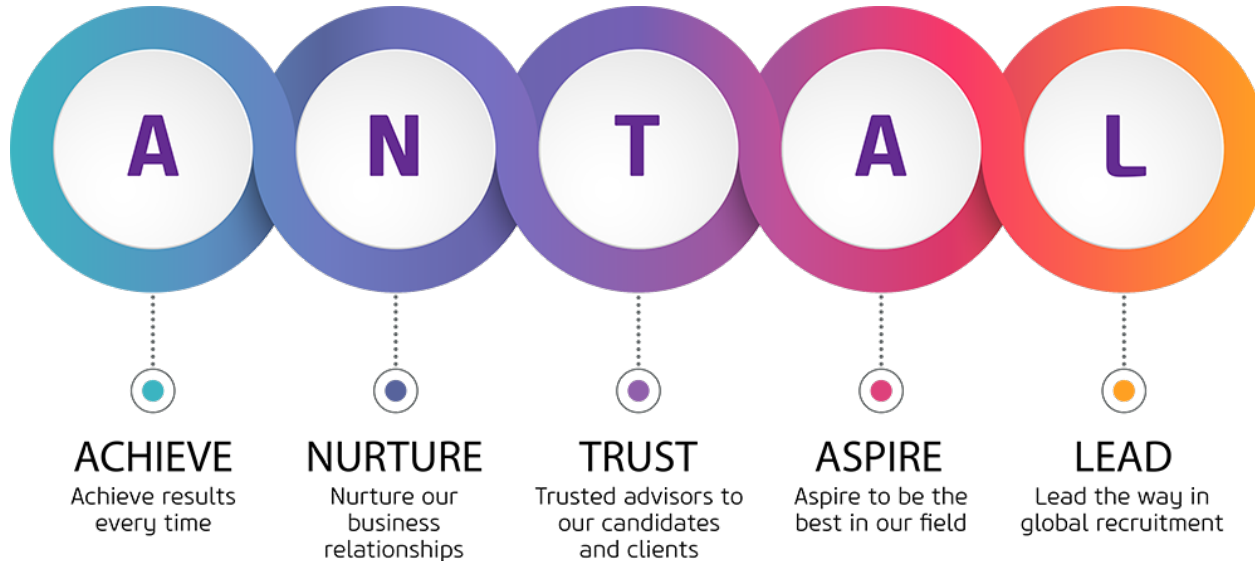
Overlay this with our extensive globally-local reach and our collaborative methodology, working across international boundaries within the Antal network, to ensure that we have culturally aligned local consultants working on your behalf, then we are ideally positioned to be your global talent solutions partner.

“A service equal to the level of service you provide to your guests”



27 years
135+ global offices
39 countries
5 continents

Our Values



“We have built and continue to build a fully integrated global management recruitment business, created on the principle of sharing information, knowledge and experience for the benefit of our clients, candidates and colleagues.”

- Tony Goodwin, CEO & Chairman

Our Professional Services



PERMANENT RECRUITMENT



EXECUTIVE RECRUITMENT



RPO CONSULTANCY



CONTRACT RECRUITMENT

We source hard-to-find talent, for your hard-to-fill roles

Utilising 27 years of market knowledge and extensive market networks, made up of people previously employed within your industry, we give invaluable insight into the current talent landscape within your market and, crucially, an exceptional ability to attract, engage with and capture the right talent for your organisation.



Our Global Reach

We operate on a global scale, delivering at a local level

With offices in key locations globally, our global and local networks, market knowledge and skills, ensure we get the best talent in front of you regardless of geographic locations.

We have made approaching 100,000 placements in over 72 countries worldwide, supporting our clients in their own international expansion, with specialist expertise in emerging markets such as China, India and Russia. Based out of over 135 offices across Europe, Africa, the Middle East, the Americas and Asia Pacific, we provide a truly 24 hour international service. Our team of over 1200 specialist consultants located across the globe, are indigenous to their locations, which means we can engage with local candidates, in their native language. We understand the local cultures and know the markets intimately, enabling us to provide a high level of candidate support, resulting in successful long-term placements.

Our Expertise

Dedicated specialists

The Antal International brand is global - our people are all specialists. Our team are all from the luxury hotel industry

It's our people, hotel experts, who make the difference for you.

As being previously directly employed in senior management positions within the hotel industry it enables us to understand your needs and thoroughly interview candidates.

We work with major luxury hotel brands Globally.

“Hoteliers interviewing candidates and challenging their experiences and knowledge”



Key Principals that will work with you

Salvatore Fernandez

Salvatore is the managing partner with Antal and has 30 years of experience and proven track record of personally and successfully conducting his own business and managing hotels. Having worked in 4 and 5 star international hotels. He brings his knowledge and expertise to the recruitment area, assisting clients in all stages of the process to source the best possible talent.

Focusing on the recruitment of Chief Executives, Directors and General Managers for luxury hotels globally.

Daniel Esplen

Daniel is a Senior Executive Search Consultant with Antal International, with over 20 years experience in operating and running 4 and 5 star hotels globally with experiences ranging from North America, Middle East and UK .

His main focus is Area Roles, Executive and Senior Department heads for luxury hotels 4 and 5 star hotels globally.

Our Approach

Global in reach, local in delivery

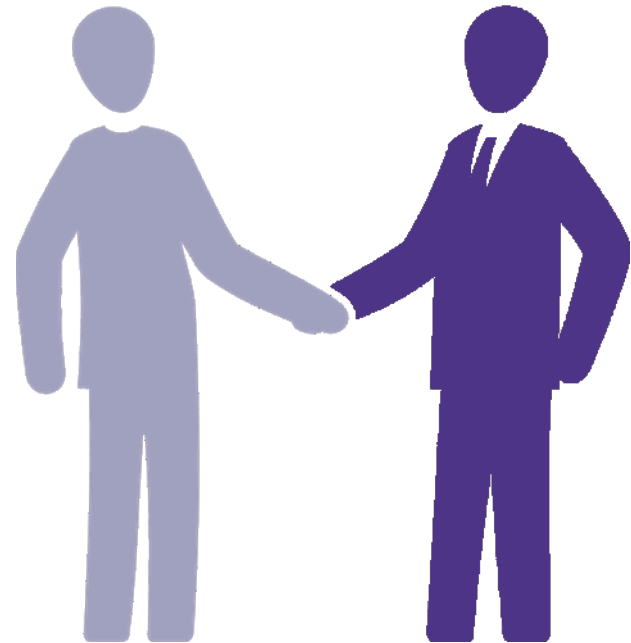
Our people are uniquely positioned at the heart of talent within your local and international talent pool. We have scale and international reach, yet we understand local cultural differences, our people are local industry experts **Daniel Esplen** has worked in the Middle East including Saudi Arabia which and extremely active in recruiting in this region for 5 Star Luxury Hotels and **Salvatore Fernandez** has 10 years of placing candidates in the region

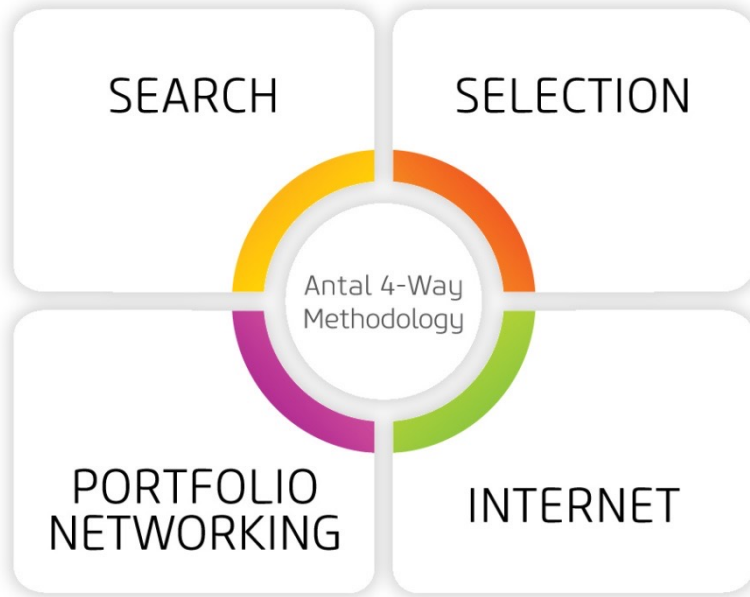
Antal has over the last 27 years developed an extensive, far-reaching global network. The enviable reach of which, ensures that as your talent partner, we can deliver across international borders of 5 continents.

With a single touch point, we seamlessly engage our network of offices to your advantage in today's highly competitive talent marketplace.

We are a people business and as such, we've retained the flexible, agile and personal approach that allows us to deliver bespoke solutions to your business, **providing our clients with luxury 5 star experience that mirrors the experience you provide.**

Our people know that we create value by aligning our personal approach with your desired business outcomes





- We use a 4-way methodology tailored to the assigned project. This ensures a successful result-based solution.
- The unique 4-way methodology we use has proved to be effective. We provide strict confidentiality, an extensive network of contacts, objectivity in candidate evaluation and negotiation expertise.
- Direct “headhunt” approach to even ultimate passive candidates.

Our 4-way Methodology

Our proven solution

Sourced candidates will match your skill set and corporate culture. We use our knowledge and experience to identify companies who are employing suitable candidates. We determine which candidates are established as being "the best in the field". We then follow an advanced in-house interview procedure, managing the interview and offer process to ensure the successful hiring of the talent sourced.

Key Reasons to Partner with Us

Global in reach, local in delivery

- Experts in Europe, Middle East, Africa and Asia with strong networks and connections.
- Have partnered with other Jumeriah properties in the past.
- We are available 24/7.
- Global support from 135 offices.
- Only use specialist recruiters from the Luxury Hospitality Industry. (Hoteliers recruiting hoteliers).
- All candidates are thoroughly interviewed and a minimum of two references are completed prior to presenting them to you.
- Extensive global hospitality network.
- Industry leading retention levels.
- Business partner proving advice and guidance.
- Personal touch, hospitality is about people.
- Headhunt to find the best passive candidates.
- Work with major 5 Star luxury brands , Four Seasons, Belmond, Marriott , Accor, Hyatt, Roco Forte, Six Senses and many more.

A word cloud graphic featuring various terms in different colors and sizes. The most prominent words are 'Luxury' (large green), 'Wide network' (large purple), and 'Leader' (large green). Other visible terms include 'Operating in 75 countries', '24/7 Availability', 'Unique', 'Attract talent', 'Extensive', 'In-Depth Knowledge', 'Head hunter', '100% retention', 'Experience', 'Specialist Recruiter', 'Premium', and 'Impactful hire'.



Testimonials

"We were impressed with the service, backup and support that we received from Antal International. Your attention to detail and grasp of our needs saved us a great deal of time and at the end the quality of candidate they put forward was first class and ideally matched for the role."

"They were great to work with, kept me on the straight and narrow and made sure we kept the process on track. I delegated all of the interview arrangements and they were also helpful in the final closing negotiations."

"I have consistently received a professional service and excellent quality candidates who have thrived in their various careers when placed through Antal International."

"Something that potentially was a huge challenge, Antal turned into enjoyable and valuable professional experience. Only those who are knowledgeable, talented and experienced in their work can do that."

"We strongly recommend Antal as a reliable business partner, and has shown a great professionalism and strong support for our recruitment needs."

"We have had a very positive experience with Antal who within 6 weeks solved a vacancy. Very good understanding of Company profile. All candidates proposed had a very good base fit to company culture."

"I want to commend you and your associates, on the swiftness and professional handling of my file after I submitted my résumé to your firm. I have been very impressed by the rapidity and efficiency of the contacts with your associates."

"The very good follow-up of each step in the recruitment phases really showed your full commitment to the mission given, as well as a perfect co-ordination between offices. The teamwork was brilliant."



Contact Us

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