

5 keys

TO HIRE EFFICIENTLY



My management is reluctant to hire,
So.... When should I plan to hire?

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ANTAL Managing Partner



1

ANNUAL BUDGET PLANNING



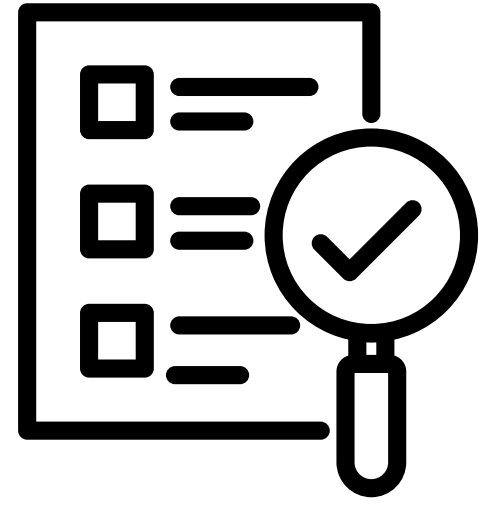
Make sure you are *Aware* and involved...

Plan timely!!!

At the end of the fiscal year, when financial plans and budgets for the upcoming year are being set, include your staffing needs in the hiring budgets.

2

QUARTERLY REVIEWS



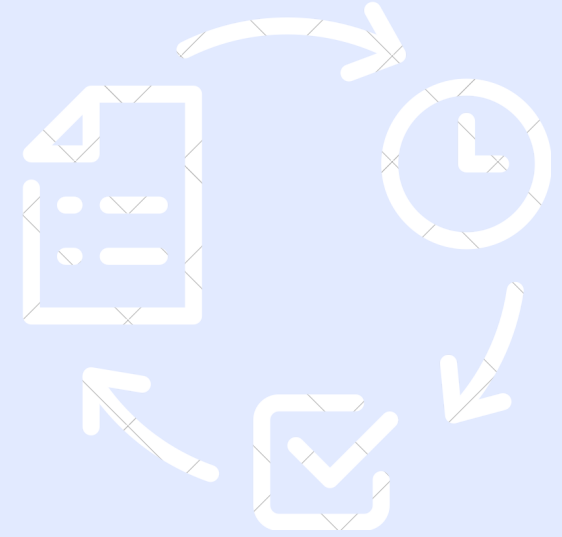
Effective
Change Management!!!

Align hiring with
Changes in business goals or
market conditions.



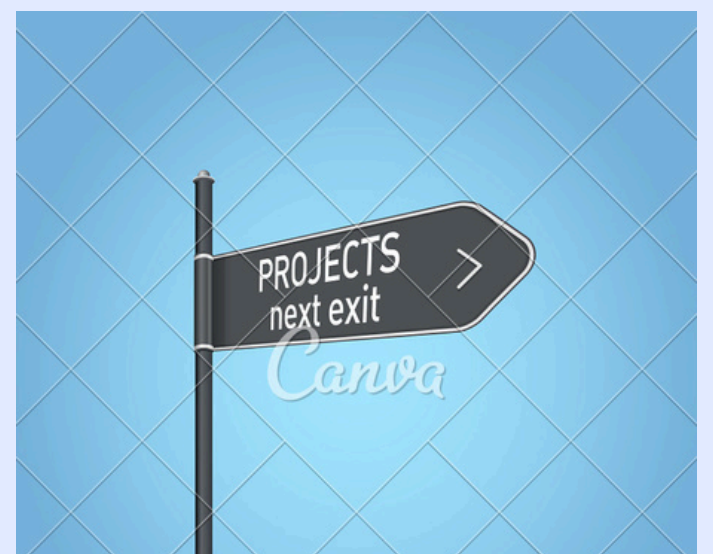
3

PROJECT KICKOFFS



Review your staffing needs and adjust!!!

When
Starting new Projects or Initiatives
Requiring specific skill sets or
additional workforce.



4

PERFORMANCE REVIEWS



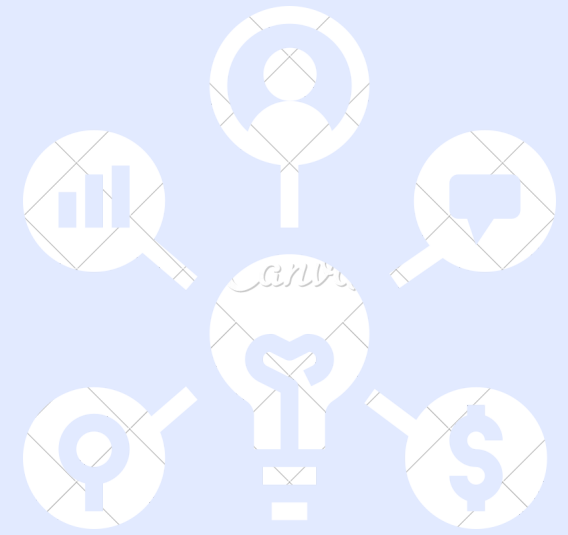
Following annual or semi-annual performance reviews

Address gaps in skills or capacity identified during the reviews.



5

STRATEGIC PLANNING SESSIONS



Think about people

During strategic planning meetings where long-term business objectives are discussed, and workforce needs are projected...

Always ... review and discuss hiring and staffing needs associated to business development.



**What will you
change today?**

Please let us know!!!



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